



DONOR DEVELOPMENT BOOTCAMP SCHEDULE

FULL SCHEDULE TO COME

Day 1

3:00 PM HOTEL CHECK IN

5:30 PM OPENING EVENING

Networking
Opening Session
Dinner

8:00 PM CLOSING

Day 2

8:00 AM WELCOME FROM HERZOG FOUNDATION

Coffee & Breakfast Provided

8:30 AM SESSION 1

Unlearn What We Think We Know About Fundraising

10:00 AM SESSION 2

Grow Significant Giving Step by Step

11:15 AM REFLECTION TIME

11:45 AM LUNCH

12:45 PM HF PRESENTATION

1:00 PM SESSION 3

Unleash Your Hidden Capacity to Grow Giving

2:45 PM SESSION 4

Learn The Skills & Disciplines

5:00 PM PANEL OF EXTRAORDINARY GIVERS

6:30 PM CLOSING SESSION

Reflection on the day & networking

6:45 PM DINNER

Snacks, beverages & breaks provided throughout sessions



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Day 3

8:00 AM COFFEE, BREAKFAST & DEVOTION

8:15 AM SESSION 5
Lead Yourself Before You Wreck Yourself

10:00 AM SESSION 6
Craft Your Own Development Plan - Mission, Vision & Profile

11:00 AM SESSION 7
Craft Your Own Development Plan - How We Got Here

11:45 AM LUNCH

12:30 PM SESSION 8
Craft Your Own Development Plan - Determine Strategic Priorities

2:00 PM SELF LEADERSHIP BREAK
Details to come

3:15 PM SESSION 9
Craft Your Own Development Plan - Set Your Giving Goals

5:15 PM SESSION 10
Finalize Your Talking Points

5:30 PM FINAL SESSION

7:15 PM DINNER & CELEBRATION

Snacks, beverages & breaks provided throughout sessions

Day 4

11:00 AM CHECK-OUT
Rest up
Travel day

As a reminder, we ask that all attendees attend every activity, meal, and workshop. Your seat is valued at \$2,000 and is completely covered by the foundation as our investment in your leadership and your school. In return, we ask for full attendance and engagement.